

FOR IMMEDIATE RELEASE

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OSAGE BUSINESS CHOSEN FOR STATEWIDE SBDC AWARD Petunias & Pixie Dust Boutique, Osage, chosen for Small Business of the Month Award

AMES, Iowa – America's SBDC Iowa (SBDC) is pleased to announce that Petunias & Pixie Dust Boutique of Osage, is the winner of the SBDC's statewide December Small Business of the Month Award.

Petunias & Pixie Dust Boutique is an online boutique and pop-up store based in Osage, Iowa. Owners Lacey Huisman and Michele Johnson opened the online boutique in October 2017, providing their community a local online option of attractive and affordable clothing. They began selling directly to their customers using Facebook. Word of mouth, local ownership, and an instinct for selecting unique, well-priced apparel made Petunias & Pixie Dust Boutique immediately popular. Owner Michele Johnson said, "We use Facebook Live to talk about new products and feature our favorite things, but we also just chat."

Since beginning their online boutique, Lacey and Michele have also held private parties, and have opened a pop-up shop in downtown Osage. They worked with Brook Boehmler of the North Iowa Area SBDC, as they transitioned to adding the pop-up shop. They also enrolled in Venture School, a 7-week entrepreneurial training program taught by the University of Iowa on the NIACC campus.

Brook Boehmler, Regional Director, North Area Iowa SBDC says, "Lacey and Michele have built a successful local business that fulfills an important niche in rural Iowa by challenging the retail status quo and using innovative methods to reach and serve their customers."

For more information about Petunias & Pixie Dust Boutique, visit <u>www.petuniasandpixiedust.commentsold.com/store</u> or on their Facebook page at http://bit.ly/PetuniasPixieDustFacebook.

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Funded in part through a cooperative agreement with the U.S. Small Business Administration, America's SBDC lowa has 15 regional assistance centers located strategically across the state. Since program inception in 1981, the SBDC has helped lowa businesses and entrepreneurs through no fee, confidential, customized, professional business counseling and practical, affordable training workshops.

For more information on America's SBDC lowa programs or services, call (515) 294-2030 or visit www.iowasbdc.org, https://www.facebook.com/AmericasSBDClowa, or @lowaSBDC on Instagram and Twitter.

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PHOTO



Pictured left to right: Petunias & Pixie Dust Boutique owners Michele Johnson and Lacey Huisman.